HOW IT WERX: PROTOTYPE AGREEMENT PROCESS Offeror **ERDCWERX** conducts White paper submits Solution pitch evaluated by ERDC identifies need market research & white paper notification **ERDC Labs** announces on platform **ERDCWERX** NOT **SELECTED** SELECTED Operational **SELECTED** no funds available funds available demonstration ERDC notifies offeror & Request for retains white paper Prototype Proposal ERDC notifies offeror in library notification Scope collaboration Prototype proposal negotiated **AWARD** ERDC evaluates Offeror submits **OFFERED** prototype proposal prototype proposal if necessary