

How to Partner with ERDC



INNOVATION²MARKET
LEVERAGE ERDC INNOVATIONS TO ELEVATE YOUR BUSINESS

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3 MAY 2023

Controlled by: USACE/CEERD-ZBS
Category: Approved for Public Release
Distribution Statement: CUI / Limited Distribution Control

Partnering Mechanisms with ERDC



Research & Development

★ CRADA – Cooperative Research and Development Agreement

- EPA – Educational Partnership Agreement
- ICA – Intergovernmental Cooperative Agreement
- MOU – Memorandum of Understanding
- Contracts & Grants
 - BAA – Broad Agency Announcement
 - Research Contracts
 - CESU – Cooperative Ecosystem Studies Units
 - Cooperative Agreement

Support/Service

- SA – Service Agreement
- TSA – Testing Service Agreement
- MTA – Material Transfer Agreement
- MOA – Memorandum of Agreement
- IAA – Interagency Agreement/7600 Support Agreement
- Contracts
 - Service Contracts
 - CSO – Commercial Solutions Openings

Licensing for Intellectual Property

★ Patent License Agreement

- Evaluation License
- Commercial License

Prototypes

- BOTAA – Broad Other Transaction Authority Announcement
- OTA – Other Transaction Agreement





IP PORTFOLIO MANAGEMENT PROCESS

INNOVATION

STRATEGIZE

A triage form will be completed for each technology to determine if it is a good candidate for transfer and/or transition and how it should be promoted.

The process begins when an ERDC innovator comes up with a new idea that has the ability to change lives and begins to develop and test the concept.



01

REPORT

Securing disclosures early in the process is essential. ORTT staff work closely with ERDC innovators to ensure that all relevant technologies are reported.



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03

SECURE

When appropriate, a patent will be secured. Some technologies may skip this step entirely.



05

LICENSE AND/OR PARTNER



In the final step, the technology leaves the lab to make a broad and lasting impact through licensing and/or partnership opportunities with the DoD (technology transition) and/or commercial or educational entities (technology transfer). These paths may intertwine and overlap. Technologies that were transitioned may later be transferred and vice versa.

PROMOTE

Each technology will be marketed using the mechanisms deemed appropriate in its triage sheet. This process may include targeting potential licensing partners, seeking out publication opportunities, and/or applying for awards.



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For More Information Visit:



- Public website for Doing Business with ERDC

<https://www.erdcc.usace.army.mil/Business-With-Us/Technology-Transfer/>

- ERDC Featured Technologies

<https://www.erdccinnovation.org/>

- ERDC Licensing Opportunities

<https://techlinkcenter.org/labs/erdcc/090a42b4-2b75-46b7-ad95-7a445cf5aece>



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